

AI Tips & Tools for Financial Planners

A Quick Reference Guide

1. Productivity & Efficiency

- **ChatGPT / Claude** – Draft emails, reports, and ideas.
- **Otter.ai / Fireflies.ai** – Meeting notes and transcription.
- **Grammarly / Jasper** – Compliance-friendly writing.
- **Motion / Reclaim.ai** – Smart task management.

2. Client Engagement & Education

- **Canva (AI features)** – Visual storytelling for clients.
- **Descript / Synthesia** – Create explainer videos.
- **Fathom / Explainpaper** – Simplify complex reports.
- **Chatbot assistants** – Automated FAQ responses (with oversight).

3. Compliance & Risk

- **MyRIACompliance AI / Proofpoint AI** – Compliance monitoring.
- **AI safety tip:** Never enter client data into public AI tools.
- **Tip:** Use enterprise AI within CRM or planning software for extra security.

4. Strategic Planning & Analysis

- **Portfolio Pilot / YCharts AI** – Market analysis and portfolio insights.
- **PlanIQ (eMoney)** – Scenario testing with AI insights.
- **WisdomAI (Wealthbox)** – Data-driven planning recommendations.

5. Overcoming Resistance & Building Confidence

- Start with **non-client tasks** (summaries, templates).
- Host “**AI Fridays**” — short internal demos or tool tests.
- Recognize that **AI won’t replace advisors** — but advisors using AI may outperform those who don’t.
- Encourage peer learning to reduce intimidation.

Quick Adoption Tips

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| ■ Test before you trust. | ■ Keep compliance in the loop. |
| ■ Focus on time-saving first. | ■ Document your AI use process. |